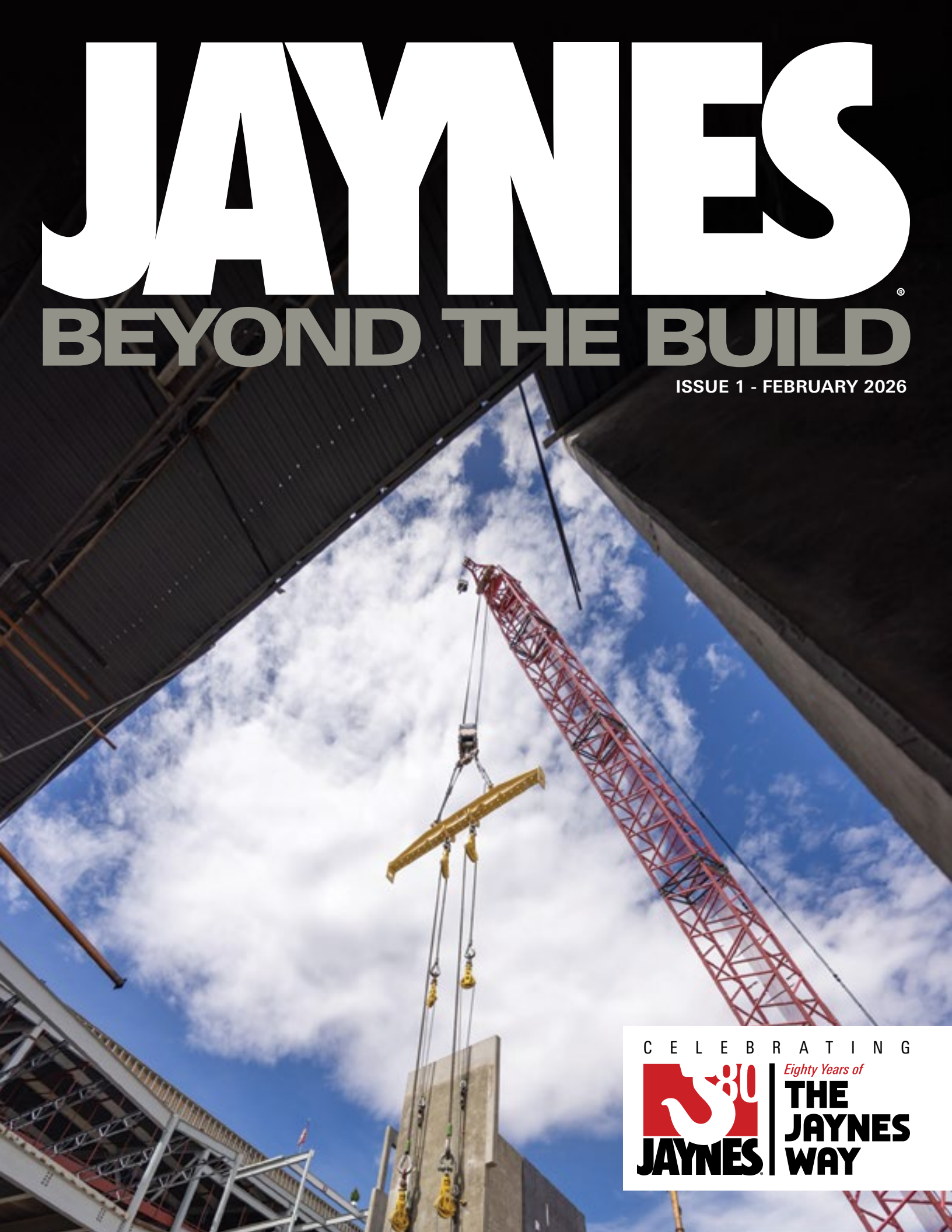


JAYNES[®]

BEYOND THE BUILD

ISSUE 1 - FEBRUARY 2026



C E L E B R A T I N G





IN THIS ISSUE

FEBRUARY 2026

Beyond the Build is more than a magazine. It is a conversation about what it takes to build lasting value in an increasingly complex world.

Each quarter, we share insights from the field, perspectives from Jaynes' subject matter experts, and stories of the people and projects shaping the future of commercial construction. From innovation and safety to collaboration and community involvement, this publication explores what happens beyond the jobsite and why it matters.

As Jaynes celebrates its 80th anniversary in 2026, we remain grounded in the principles that have defined our success. Craftsmanship, accountability, and a relentless focus on delivering value continue to guide how we work. Our teams do not just construct buildings. We help Owners bring visions to life through smart planning, disciplined execution, and trusted partnerships.

This commitment to quality, technology, and collaboration is what we call The Jaynes Way. Thank you for joining us as we look ahead, building with intention, leading with experience, and shaping communities for generations to come.

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BUILD YOUR FUTURE WITH JAYNES



Jaynes offers more than a job. It's a great place to start your career in commercial construction. Jaynes also welcomes mid-career industry experts seeking career advancement at a fast-growing company. As a 100% employee-owned company, every employee at Jaynes shares in our financial success and plays a direct role in shaping the legacy we leave behind. Our culture, built over the last 80 years, is based on craftsmanship, integrity, and collaboration, where people take pride in their work and support one another. Jaynes empowers employees to grow through hands-on experience, mentorship, professional development, and meaningful work that strengthens the communities we call home.

New Mexico provides an exceptional lifestyle where a low cost of living meets a high quality of life. With its stunning landscapes, abundant sunshine, and a welcoming culture, New Mexico offers a balance of career opportunity and quality of life. At Jaynes, employee ownership is a mindset grounded in what we call The Jaynes Way, where integrity, innovation, and respect matter.



Scan to learn more at:
jaynescorp.com/careers



The logo features a red square with a white stylized '80' inside. Below the square, the word 'JAYNES' is written in a bold, black, sans-serif font. To the right of the square and the word 'JAYNES', the words 'THE JAYNES WAY' are stacked vertically in a larger, bold, black, sans-serif font. A vertical line separates the logo from the text.

Eighty Years of
**THE
JAYNES
WAY**



*George T. Jaynes
founded Jaynes in
1946. Jaynes started
as a small concrete
business committed to
quality and reliability.
80 years later, we
proudly carry on this
legacy by building with
pride and integrity.*

Eighty years is more than a milestone. It's a testament to the resilience and craftsmanship of generations of Jaynes employees. It's also a testament to the Jaynes community in the Southwest. Since 1946, Jaynes has built more than structures; we've built schools where futures begin, hospitals where healing takes place, and workplaces that drive innovation. Most meaningfully, Jaynes has built lasting relationships with Owners, communities, and each other. This defines the Jaynes Way.

The Jaynes Way guides every project we undertake.

From humble beginnings as a small concrete company, Jaynes has grown into one of the Southwest's largest employee-owned companies. This evolution reflects the enduring principle underlying The Jaynes Way – that people achieve more together.

This philosophy shapes our culture, drives collaboration, and ensures the success of every project, from complex healthcare facilities to historic restorations. As the Southwest grows, so does Jaynes. We embrace new technologies, expand into new markets, and invest in the next generation of builders, all while remaining grounded in the relationships, integrity, and pride that have defined us for eight decades.



THE BRIGHT FUTURE OF THE SKILLED TRADES

By Shad James, President & CEO

Commercial construction stands at a pivotal moment in 2026, shaping the future of communities and economies across the Southwest and beyond. The skilled trades are the backbone of this industry, crafting every concrete foundation, steel beam, and project detail that transforms visions into thriving spaces.

As Jaynes celebrates our 80th anniversary in 2026, we see an exciting future energized by innovation, collaboration, and an unwavering commitment to quality, safety, and production. Our industry is evolving rapidly, with technologies like AI and drones being applied in pre-construction, as well as sophisticated BIM/VDC integration. This innovation will empower skilled professionals to build smarter and safer.

But beyond technology, it's the people, the craft experts, the Project Managers, the Superintendents, the problem-solvers, who make the difference. Our culture, known as The Jaynes Way, honors this by investing in leadership development and continuous learning, and by cultivating a supportive environment where every employee feels valued and empowered.

The Jaynes Way is more than just a motto. It's a philosophy rooted in over 80 years of trust, loyalty, and excellence. We are proud to be a company deeply connected to our communities. We offer skilled professionals more than just jobs; we provide employee ownership, careers with purpose and stability, competitive benefits, and the opportunity to work on impactful projects, such as hospitals, educational campuses, and civic buildings, that improve lives.

A strong company culture attracts and retains top talent, and we prioritize safety with rigorous standards and innovative practices, ensuring that our team returns home safely every day. The strength of Jaynes is built on the strength of our people,

and we continually seek to empower them through mentorship, career advancement opportunities, and an authentic voice in how projects are executed.

Looking ahead, commercial construction will benefit from a blend of tradition and transformation. The demand for skilled trades is projected to grow exponentially in the next few years. The need for sustainable, resilient infrastructure will create well-paying, engaging career opportunities for young people seeking to make a positive impact on the world. Jaynes Corporation is committed to leading this charge, not only by delivering exceptional construction but also by being an employer of choice that cultivates talent and fosters fulfilling, long-term careers.

Jaynes Corporation builds more than structures. We build futures, future-ready communities, future-focused teams, and a future of opportunity for every skilled trade professional who joins our journey.

This is why Jaynes Corporation remains a premier destination for industry professionals seeking growth, innovation, and a deeply rewarding place to build their careers and lives.

About Shad James

Shad joined Jaynes in 1995 as a Project Engineer. He became President and CEO in 2019 after roles in senior management stints in Estimating and Project Management. A passionate advocate of all things New Mexico, Shad can be reached at:

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TRENDS IN HEALTHCARE CONSTRUCTION:

Jaynes Corporation's View from The Front Lines



KRISHNA REDDY

*Executive Vice President of
Project Development, Jaynes Corporation*

Hhealthcare construction is entering a transformative era. As providers respond to advancing technology, evolving patient expectations, and mounting regulatory pressure, the way facilities are planned and built is changing just as rapidly. These challenges present an opportunity to plan projects that are delivered faster, more economically, and with greater long-term value.

A recent innovation is the rise of prefabricated construction. Factory-built components, ranging from patient rooms to clinical spaces, allow off-site fabrication to occur simultaneously with on-site work. This overlap can reduce project schedules by up to 60 percent. The result is earlier occupancy, faster revenue realization, and quicker compliance with modern care standards. Controlled manufacturing environments also deliver higher quality and consistency, minimizing rework.

The future of healthcare construction demands foresight. To navigate these trends and unlock their full value, engage a general contractor who understands both innovation and execution.

Digital transformation is redefining how healthcare projects are managed. Artificial intelligence, robotics, and data analytics now power cost forecasting, scheduling, and risk management. These tools provide real-time insight, enabling teams to anticipate challenges before they escalate. Owners benefit from greater transparency, tighter budget control, and confidence that complex projects will meet both clinical and operational demands. Beyond construction, AI-driven facility management tools enhance asset performance and long-term operating costs.

Procurement strategies are evolving to match today's volatile budgets and supply chains. Job Order Contracting (JOC) has gained traction in healthcare, offering fixed-unit pricing within indefinite-delivery contracts. This model allows facilities to complete multiple renovations or expansions without repeated bidding, accelerating delivery while maintaining cost predictability. Most importantly, it supports operational continuity, which is essential in environments where patient care cannot pause.

Sustainability is no longer optional. Energy-efficient systems, low-embodied-carbon materials, and environmentally responsible design are now baseline expectations. These strategies meet regulatory requirements, align with patient values, and reduce long-term operating costs through improved energy performance and durability.

Finally, facility design itself is evolving. Flexible layouts, multi-capable patient rooms, decentralized nursing stations, and enhanced infection control features support evolving care models. Advanced communication infrastructure enables telehealth and remote monitoring, ensuring facilities remain relevant for decades.

Reach out to Krishna Reddy about your next project at:

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BRIDGING THE GAP

JAYNES & CHRISTUS St. Vincent

In the summer of 2025, Jaynes Corporation marked a significant milestone with the completion of the CHRISTUS St. Vincent Regional Cancer Center in Santa Fe, New Mexico. This 75,000-square-foot, two-story facility represents a leap forward in regional cancer care, consolidating medical and radiation oncology, integrative medicine, molecular and immunotherapy, geriatric oncology, and breast cancer services under one roof to improve patient outcomes and accessibility.

Delivered through the Construction Manager at Risk (CMAR) model, Jaynes worked closely with Hartman + Majewski Design Group and CHRISTUS St. Vincent Healthcare to align construction with the owner's vision of a healing, functional, and patient-centered environment. Cutting-edge Building Information

Modeling (BIM) coordinated complex mechanical, electrical, and structural systems, while innovative radiation vaults eliminated traditional heavy doors, enhancing workflow and patient experience. The chemotherapy infusion suite features natural light, private bays, and serene outdoor treatment areas that support holistic care.

The center extends beyond clinical needs with community-focused amenities—wellness spaces, demonstration kitchens, and flexible meeting rooms—that promote education, engagement, and social support. CHRISTUS St. Vincent's dedication to community health, with more than \$1.5 million annually for population health programs, reinforces the cancer center's role as a regional pillar addressing behavioral







health, preventive care, and housing stability. Local response has been overwhelmingly positive. Patients and families praise the calming environment and comprehensive services, while organizations view the center as a driver for economic growth and healthcare equity. Media coverage highlighted how it keeps patients close to family and familiar surroundings, reducing the burden of travel for specialized care. The St. Vincent Hospital Foundation's fundraising campaigns have further strengthened community support and excitement for local, high-quality cancer care.

In recognition of its architectural innovation, technical complexity, and community impact, the project earned the 2025 ASA Large Project of the Year Award, reinforcing Jaynes Corporation's status as a leading healthcare construction partner in New Mexico. Transparent communication and proactive collaboration with stakeholders ensured the facility met stringent healthcare requirements while integrating advanced technologies, sustainable practices, and patient-centered design.

For CHRISTUS St. Vincent and the Santa Fe community, Jaynes delivered more than a building; they created a sanctuary of healing, resilience, and hope. The project stands as a testament to how construction excellence, community partnership, and visionary design can converge to create lasting impact for patients, families, and the region.

Reach out to Doug Clark about your next healthcare project:

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OUR HEALTHCARE CLIENTS TELL US WHAT DIFFERENTIATES US:

- Deep expertise in occupied campus construction, infection control, and specialized healthcare systems.
- Patient-centered project delivery that emphasizes collaboration with owners, designers, project partners, clinicians, and users to ensure facilities enhance patient comfort and healing.
- The use of proven technologies and advanced construction management tools enhances communication, logistics, and overall project efficiency.
- Jaynes' track record and community commitment are evident in the successfully delivered projects that have satisfied owners over our 80-year history.
- Acknowledged excellence proven by award-winning projects confirmed by peer recognition for quality, safety, and innovation in healthcare construction.



DOUG CLARK

*Business Development Director,
Jaynes Corporation*



THE BORDERPLEX BOOM

What Expected Commercial Construction Growth Means for Owners in Southern New Mexico and West Texas

By Brian Rodriguez, Area Division Manager of Lower Rio Grande Operations, Jaynes Corporation

The Borderplex is entering one of its most consequential development cycles. Spanning El Paso, Las Cruces, and Ciudad Juárez, the region has long served as a strategic cultural, trade, and manufacturing corridor. Today, manufacturing reshoring and nearshoring, historic federal investment, logistics expansion, and rising demand for healthcare and higher education facilities are accelerating that role and reshaping the development landscape.



For owners and investors, this surge represents opportunity paired with complexity. Inflation, labor constraints, supply chain volatility, and financial market risk are changing how projects must be planned and delivered. Success increasingly depends on partners who understand the region, know the risks, and can scale responsibly.

Several forces are converging at once. Companies are rethinking supply chains and prioritizing resilience, speed to market, and proximity to U.S. customers, which makes the Borderplex attractive for advanced manufacturing, aerospace, defense related production, and industrial assembly. Federal and public investment is flowing into infrastructure, border security modernization, military facility upgrades, and energy-related programs, driving public sector construction and unlocking private development. At the same time, rising cross-border trade and e commerce are driving demand for more sophisticated logistics and industrial real estate across

Southern New Mexico and West Texas. Population growth and institutional needs are adding further momentum as communities require new hospitals, outpatient centers, research facilities, and academic buildings to support a growing workforce. Each of these factors would be meaningful on its own; together, they point to a sustained development cycle that will shape the region for years.

The upside for owners is unmistakable: strong demand fundamentals, favorable demographics, and long term economic tailwinds. Yet growth at this scale introduces real pressure. Cost escalation remains a concern, particularly in mechanical, electrical, and specialized

“In short, this environment rewards preparedness and penalizes improvisation.”



Owners who work with contractors that pair financial stewardship with technical excellence are better positioned to protect both budget and vision.

systems where volatility persists. Owners who delay decisions or lack credible preconstruction planning risk overruns that can threaten project viability. Labor availability adds another constraint as more work competes for a finite pool of skilled craft workers and high performing subcontractors. In this environment, owners must evaluate not only who can win work, but who can staff it reliably without sacrificing quality or schedule.

Project delivery itself has become more complex. Buildings are larger, more technical, and often fast tracked to meet operational or funding deadlines. Traditional, fragmented delivery approaches struggle to keep pace. Preparedness is rewarded; improvisation is punished.

In a booming market, the difference between a successful project and a stalled one often comes down to engaging the right partner early. Owners navigating the Borderplex growth cycle should look for firms with proven experience at scale, true early stage collaboration, strong regional labor strength, and disciplined operations.

Experience at scale means more than size. It means systems, leadership, and execution discipline shaped by years of delivering complex, high budget work in industrial, healthcare, education, and public sector markets. Firms that have lived through previous boom and bust cycles understand how to adapt schedules, procurement strategies, and staffing plans when conditions change.

Cost certainty now begins long before construction. The most effective contractors engage early in design, bringing real time market intelligence, constructability insights, and value optimization strategies into the conversation. Approaches such as design build and preconstruction led delivery help reduce surprises and limit exposure to late stage risk. Owners benefit most when their contractor is actively managing the market, not merely reacting to it.

Regional labor strength is equally critical. Firms rooted in the Southwest bring established relationships with subcontractors, trade partners, and suppliers that hold up when demand spikes. The ability to self perform key scopes adds another layer of control over schedule, quality, and workforce deployment, giving owners fewer delays and more predictable staffing in tight labor markets.

Rapid growth can strain even seasoned organizations, which is why operational discipline matters. Owners should gravitate toward partners with robust internal systems, project controls, safety programs, scheduling



discipline, and financial transparency that can scale as workload increases. This level of maturity is especially important on federally funded or highly regulated projects, where compliance, documentation, and schedule adherence are non negotiable.

Many owners assume that cost escalation in a boom market is inevitable and largely uncontrollable. While macroeconomic forces are real, outcomes are not predetermined. Strategic procurement planning, early trade engagement, phased buyouts, and careful management of material lead times all help stabilize budgets. Just as important is disciplined design that aligns scope, systems, and performance with long term operational value rather than short term cost cutting that undermines function. Owners who work with contractors that pair financial stewardship with technical excellence are better positioned to protect both budget and vision.

As national firms become more active in the Borderplex, regional expertise remains a meaningful differentiator.

Understanding cross border logistics, permitting environments, utility coordination, and local labor dynamics requires lived experience rather than a simple market entry strategy. Firms that have built their presence in Southern New Mexico and West Texas over decades bring insight that cannot be replicated quickly. That insight translates into fewer surprises, faster problem solving, and smoother delivery.

The Borderplex boom is not a short lived spike. Manufacturing realignment, federal investment, logistics demand, and institutional expansion are structural, not cyclical, forces. For owners and investors, this is a moment to build with intention. Projects delivered in the coming years will help define the region's economic landscape for decades. Success will favor those who move decisively, plan rigorously, and partner wisely. In a high growth environment like the Borderplex, the right construction partner does more than build buildings; they provide stability, clarity, and confidence—qualities that may ultimately prove to be the most valuable assets of all.



Seeking Borderplex project expertise? Jaynes' preconstruction and project development experts can serve as your Borderplex guide to project certainty.

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JAYNES' DEEP ROOTS IN THE FOUR CORNERS

By Jeremiah Hayes, Vice President of Four Corners, Jaynes Corporation

In the Four Corners region, where New Mexico, Arizona, Colorado, and Utah meet, the built environment sometimes carries unusual weight. Schools, hospitals, fire stations, and municipal buildings are often more than simple structures. They usually serve as important social hubs for communities separated by miles of open land. In this landscape, construction is not just an industry. It's the infrastructure for community-building.

Since 1976, when Jaynes Corporation opened its office in Farmington, we've believed that buildings have a history of shaping opportunity in the Southwest. From early work across New Mexico starting in 1946 to today's portfolio of civic, healthcare, education, and public safety projects, Jaynes has approached each job in Four Corners as a partnership with the region and its people. Jaynes' physical presence in Four Corners started during the region's growth phase in the 1970s. Jaynes established an office in Farmington in 1976, marking the start of long-term involvement in Four Corners.

From Farmington, Jaynes has built more than 100 commercial projects across education, civic, healthcare, and community infrastructure segments, always focused on strong local relationships and community collaboration. Jaynes expanded into Southwest Colorado

in the late 1980s, delivering dozens of projects across civic and educational sectors, including K-12 schools, courthouses, and recreation facilities, further embedding Jaynes in the Four Corners built environment.

SIGNATURE JAYNES PROJECTS IN THE FOUR CORNERS INCLUDE

Bloomfield High School

One of Jaynes' early major educational projects in the region was Bloomfield High School. This project set new standards for campus design when it opened, with advanced learning and athletic facilities that benefited students and the broader community.

Farmington High School

This project has become a community landmark and demonstrated Jaynes' ability to deliver large-scale, complex school construction with a positive regional impact.

Nizhóní Sunrise Suites at San Juan College

A major student housing facility providing modern, LEED-oriented living space for 150 students, this project was recognized by the Association of General



Jaynes delivered Bloomfield High School in 2007 as a modern, community-centered campus serving students across San Juan County. The project replaced aging facilities with flexible classrooms, science labs, performing arts spaces, and athletic venues designed for growth and pride. Built in close partnership with Bloomfield Schools, the campus has become a regional Four Corners landmark, supporting academics, extracurriculars, and community events while reflecting Jaynes' long-standing commitment to Four Corners and to future-focused educational excellence.

Contractors as its prestigious Project of the Year for sustainable design and community value.

Navajo Preparatory School Student Housing

Jaynes delivered student housing that includes multipurpose community spaces and design elements honoring Navajo traditions and culture. This project underscores Jaynes' focus on projects that enhance educational access and community support.

COMMUNITY BUILDING IS A CORE VALUE AT JAYNES

Jaynes' project approach and community impact come from a unique perspective that community-driven construction is part of the Jaynes mission. Jaynes' project approach emphasizes early engagement, preconstruction planning, value engineering, and working closely with local architects, subcontractors, and community constituents to align budgets, regional priorities, and the long-term community perspective.

Local economic and workforce development is a priority at Jaynes, and we seek local trade partners, suppliers, and project partners to keep project investment circulating within the region, supporting jobs and further economic growth.

From educational campuses to community housing and civic infrastructure, Jaynes has a longstanding regional identity and has worked hard to build trust in the Four Corners. This trust has been characterized by repeat business with Owners, clients, and partners.

Particularly for tribal and rural projects, Jaynes integrates cultural awareness into project design and delivery, such as incorporating Diné architectural motifs or spaces for traditional activities, reflecting a more profound commitment not just to buildings but to community relevance and respect. Jaynes' respect for the cultural and regional diversity of Four Corners is a direct product of local Four Corners community members who work at Jaynes, and who manage the Jaynes projects and people.

Jaynes' recent move from Farmington to Aztec continues our goal of forming a Four Corners business hub to deliver projects that directly affect everyday life, from classrooms and housing to public facilities that support community health and resilience. After five decades in Four Corners and 80 years in New Mexico, Jaynes has evolved from a local concrete contractor into a trusted general contractor whose work reflects both technical expertise and community commitment.



BUILDING SKILLS AND STRENGTHENING ROOTS

Beyond buildings, Jaynes invests deeply in people. Through mentorship, apprenticeship programs, and partnerships with San Juan College and local high schools, Jaynes helps students and young professionals discover careers in construction. These programs connect classroom lessons with practical training and introduce participants to modern building technology, safety culture, and project leadership. We don't just build structures, we help build futures.

Our field teams in the Four Corners often include multiple generations who have grown up with Jaynes, worked their way through apprenticeship programs, and now lead crews and projects of their own. This continuity reflects one of our strongest beliefs: that regional construction excellence depends on cultivating local expertise. The result is a shared pride in creating projects that belong to the communities that build them.

INNOVATION GROUNDED IN PLACE

Jaynes' ongoing work across northern New Mexico and the greater Four Corners region increasingly leverages technology, from digital modeling and laser scanning to modern project delivery methods. But even as tools evolve, our focus remains constant: bringing practical

innovation to the communities we serve. Whether it's pre-assembled building components for rural healthcare centers or sustainability planning that helps educational facilities save on long-term energy costs, our goal is consistent and clear: to deliver smarter, more resilient projects for the people who depend on them.

LOOKING AHEAD

Our Aztec office stands as more than a business location; it is a regional headquarters for partnership, collaboration, and continued growth. It positions Jaynes to respond quickly to community needs while expanding opportunities for local trades and design partners across all Four Corners states. We see the next fifty years as a period of generational construction, where our experience meets new talent, technology, and collaboration.

Jaynes' story in the Four Corners is ultimately one of continuity, a steady hand shaping lasting foundations. The projects we build endure because they reflect the values of the communities that inspire them.

Through each phase of growth, Jaynes remains rooted in its founding principle: building places that bring people together and strengthen the fabric of the region we call home.

Interested in hearing about what Jaynes can do for your community in the Four Corners region?

JEREMIAH HAYES

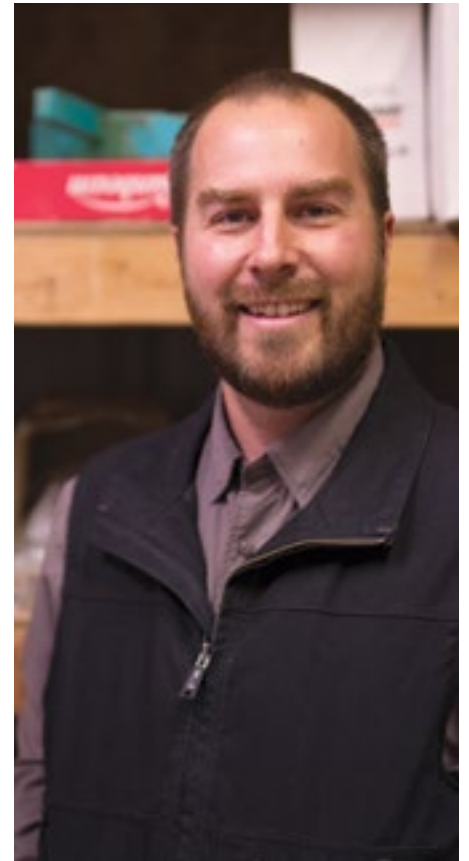
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Jeremiah Hayes is Vice President of the Four Corners Division at Jaynes Corporation, one of the largest general contractors in the Southwest. Since joining Jaynes in 2005, he has advanced through roles including Project Engineer, Project Manager, Director of Project Management, and Area Manager before assuming divisional leadership. In his current role, Jeremiah oversees operations, sales, and strategy to ensure project excellence, safety, and client satisfaction.

A third-generation San Juan County resident, Jeremiah's deep regional roots and passion for community development drive his leadership. He has championed local growth through his service as Chairman of Four Corners Economic Development (4CED), advocating for sustainable progress and workforce advancement.

Jeremiah holds a bachelor's in Physical Sciences from the New Mexico Institute of Mining and Technology and a master's in Organizational Leadership from Regent University. Known for his collaborative approach and commitment to quality, he leads Jaynes' efforts to build not only projects but also enduring community partnerships across the Four Corners region.





LEFT OF GROUNDBREAKING

How Jaynes Uses Preconstruction to Build Certainty

By Jesús Ortiz, Director of Preconstruction Services, Jaynes Corporation

In today's market, where costs move quickly and buildings are increasingly complex, owners can no longer afford to treat preconstruction as a formality. The most decisive outcomes in any project—cost, schedule, and risk profile—are largely determined long before the first shovel hits the ground. At Jaynes, that early stage, the work that happens "left of groundbreaking," is where certainty is built.




Preconstruction is often misunderstood as a synonym for estimating. In practice, it is much more than that. It is the disciplined effort to align scope, budget, schedule, and constructability so that a project can move from concept to completion with fewer surprises and stronger performance. Operating left of groundbreaking means engaging early enough to influence the factors that matter most: matching ambition to resources while there is still flexibility to adjust, identifying and mitigating risks before they surface in the field, and ensuring that what appears on paper can be built efficiently, safely, and within the target investment. When preconstruction is intentional, owners gain visibility and control. When it is rushed or treated as a checkbox, downstream issues multiply.

Static estimates are no longer enough. Markets move, and decisions must be based on current, not historical, conditions. Jaynes' preconstruction teams focus on live intelligence rather than one-time snapshots. Cost models are updated as design evolves, drawing on current subcontractor input and material trends. Different systems, materials, and phasing strategies are evaluated in parallel so owners can see not just first cost but also long-term operational impact. Constructability reviews bring field experience and trade insight into the room early,

identifying conflicts and opportunities before they become change orders. In this way, preconstruction becomes a decision-support engine rather than a single step on the way to bid day.

Collaboration sits at the center of this approach. Effective preconstruction begins with clear conversation about what success looks like. Owners bring priorities such as budget, schedule, flexibility, and operational requirements. Designers bring vision, performance expectations, and the architectural story. Builders bring knowledge of means, methods, logistics, and risk. Jaynes works to align those perspectives early, helping owners clarify key objectives, partnering with design teams to preserve architectural intent while improving constructability, and drawing in key trades and self-perform leaders to validate sequencing and methods. When that alignment is achieved upstream, redesign cycles shrink, timelines tighten, and confidence in final pricing improves.

Preconstruction is also where Jaynes' self-perform capabilities and BIM expertise create tangible advantages. Concrete and millwork leaders contribute realistic pricing, labor capacity insight, and sequencing strategies on critical path scopes, reducing guesswork and assumptions that can erode schedule and quality.



Model-based coordination allows the team to visualize and resolve conflicts between structure, MEP systems, and finishes well before those issues appear on site. On complex projects, this combination has prevented dozens of potential clashes and compressed schedules by weeks, not by pushing crews harder, but by planning smarter and sequencing work more intelligently.

Risk and safety planning belong in preconstruction as well. Many of the challenges that surface during construction—site access conflicts, phasing in occupied facilities, seasonal weather impacts, and overlapping trades, are predictable if they are considered early. Jaynes builds risk and safety planning into the preconstruction phase by developing phasing and logistics plans for tight or active sites, accounting for seasonal factors that affect concrete, roofing, and exterior work, and aligning permitting and inspection strategies with the overall schedule. This proactive work protects both people and projects, and it is especially important in sectors such as healthcare, education, and federal work where operations cannot simply pause to accommodate construction.

For owners, the impact of robust preconstruction shows up in measurable ways. Budget and vision stay aligned because trade-offs are explored when change is still manageable. Schedules gain credibility because logistics, labor, and approvals have been tested rather than assumed. Surprises are reduced because potential conflicts have been surfaced early and resolved with data instead of crisis. Disputes and change orders tend to decrease when major choices have been made with clear information and shared expectations. The buildings themselves often perform better, because operational realities—maintenance access, user-patterns, and long-term performance goals—were considered from the beginning rather than retrofitted at the end.

In a market defined by uncertainty, certainty becomes a competitive advantage. Owners who treat preconstruction as a strategic phase, rather than a procedural requirement, put themselves in a stronger position to navigate volatility, deliver on their mission, and protect their investment. At Jaynes, that advantage is built left of groundbreaking, one informed decision at a time.

Jaynes has built a reputation in New Mexico, Colorado, and the Southwest for delivering projects that reflect thoughtful planning, transparent communication, and a commitment to doing what's right, even when it's the more challenging path. Clients come to us not just for construction, but for partnership.

Operating left of groundbreaking ensures:

- **Budget integrity through real-time cost modeling**
- **Schedule confidence through early planning and trade involvement**
- **Higher quality through BIM coordination and constructability reviews**
- **A safer project with early hazard identification**
- **A stronger team culture built on collaboration before the first day on-site**

This is where trust is built, where solutions are discovered, and where the project's future takes shape long before the first footing is dug.



“The earlier Jaynes Estimating is involved, the more value we bring. When estimating informs owner decisions early, we’re not just protecting the budget, we’re setting the project up to be more predictable, with higher quality, and a better experience for everyone involved.”



JESÚS ORTIZ

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Jesús started his career at Jaynes as a Project Engineer. His tenure at Jaynes included his promotion from PE Project Manager, then to Senior Project Manager, and finally to his current role as PreConstruction Director. In this role, he is responsible for leading all Jaynes’ preconstruction efforts, including Design Management, Project Management, and estimate development. Jesus works closely with our estimating teams, including all bidding efforts, and ensures the entire team is well-informed about preconstruction planning.

He is a Designated Design-Build Professional, certified by the Design-Build Institute of America (DBIA). He’s a proud Lobo, with a Bachelor of Science in Construction Management and a Minor in Business Management from the University of New Mexico. Jesús has extensive experience in executing large-budget CMAR and Design-Build projects and welcomes any opportunity to discuss how Design-Build is the wave of the future in commercial construction.

WHAT HAPPENS AFTER THE WARRANTIES EXPIRE ON YOUR MAJOR PROJECT?

By Lorenzo Garcia, Director of Building Performance Group, Jaynes Corporation

"Jaynes' philosophy is built on care that doesn't expire. We stand with our clients before the first day, through completion, and long after the warranty expires because our reputation matters more than a date on a document."





In many projects, warranties are treated as a countdown clock: a fixed period of coverage, followed by an abrupt end. For owners, this mindset can create tension and uncertainty. Questions arise about what happens when issues surface just after the formal warranty period ends, or when performance concerns emerge several years into operation. The reality is that complex facilities rarely reveal all of their behaviors in the first twelve months. At Jaynes, building performance is not defined by the expiration date on a certificate. It is defined by how a facility serves its users over time. That belief shapes the role of the Building Performance Group and how Jaynes engages with owners long after turnover.

The letter of a warranty is important. It clarifies what is covered, for how long, and under which conditions. But owners are equally focused on the spirit of that commitment: whether their builder will stand beside them when questions arise, or retreat behind paperwork. Jaynes emphasizes responsiveness, problem-solving, and continuity. When an owner raises a concern, the first response is to listen and investigate, even if the root cause is not immediately obvious or falls into a gray area. The goal is to coordinate with design teams, manufacturers, and trade partners to understand the issue and pursue a practical solution, not to default to finger-pointing. Because the same company that built the project is still actively engaged, owners do not feel as though they are being handed off to an anonymous process once the ribbon is cut.



Building performance is inherently a long game. Systems are tuned, occupancy patterns evolve, and operations teams learn how to use the facility. Some issues may show up only after a building has gone through different seasons or operational scenarios. The Building Performance Group exists to bridge that learning curve. It translates owner feedback into actionable next steps, helps distinguish between isolated defects, maintenance items, and deeper design or system questions, and coordinates the investigations needed to get to root causes. By keeping the same people and project knowledge in the loop, the group offers owners continuity that a standard warranty framework alone cannot provide.

The Building Performance Group helps connect capital project teams and facilities staff so that expectations, constraints, and outcomes are clearly understood on both sides.

Many performance questions trace back to decisions made much earlier in the project life cycle: system selections, value decisions, or schedule-driven choices. Because Jaynes is involved from preconstruction through closeout and beyond, the team can provide context on why certain options were chosen and what trade-offs were considered at the time. That context is valuable when owners begin planning future projects. Lessons learned from one facility can be consciously applied to the next, turning a series of projects into a portfolio of experience. The Building Performance Group helps connect capital project teams and facilities staff so that expectations, constraints, and outcomes are clearly understood on both sides.

For owners, perhaps the most valuable warranty is the confidence that their builder will still answer the phone, and respond thoughtfully after the official period ends. Jaynes' Building Performance Group represents one expression of a broader commitment: to stand behind what has been built, to support the people who operate it, and to treat building performance as an ongoing responsibility rather than a transactional obligation. In a world of complex facilities and heightened expectations, that long view is more than good stewardship. It is a foundation for trust, repeat partnerships, and communities that can rely on the places where they live, learn, heal, and work.



LORENZO GARCIA

Contact Lorenzo Garcia, Jaynes' Director of Building Performance Group, to discuss how collaborating with the right contractor early, before your project vision is finalized, can help avoid costly long-term facility issues and help form the foundation of a successful and financially profitable project. He can be reached at:

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Lorenzo Garcia is Jaynes' Director of Building Performance Group. With over 18 years of experience at Jaynes as a Superintendent with deep expertise in sophisticated and large-budget healthcare projects, Lorenzo today heads Jaynes' BPG and oversees all performance-related services at Jaynes, including building systems analysis and commissioning; HVAC, electrical, envelope, and controls optimization; project quality assurance; project quality control; and project performance outcomes. He has directly managed some of Jaynes' most technical healthcare projects, including a long string of significant projects for Owner Presbyterian Healthcare.



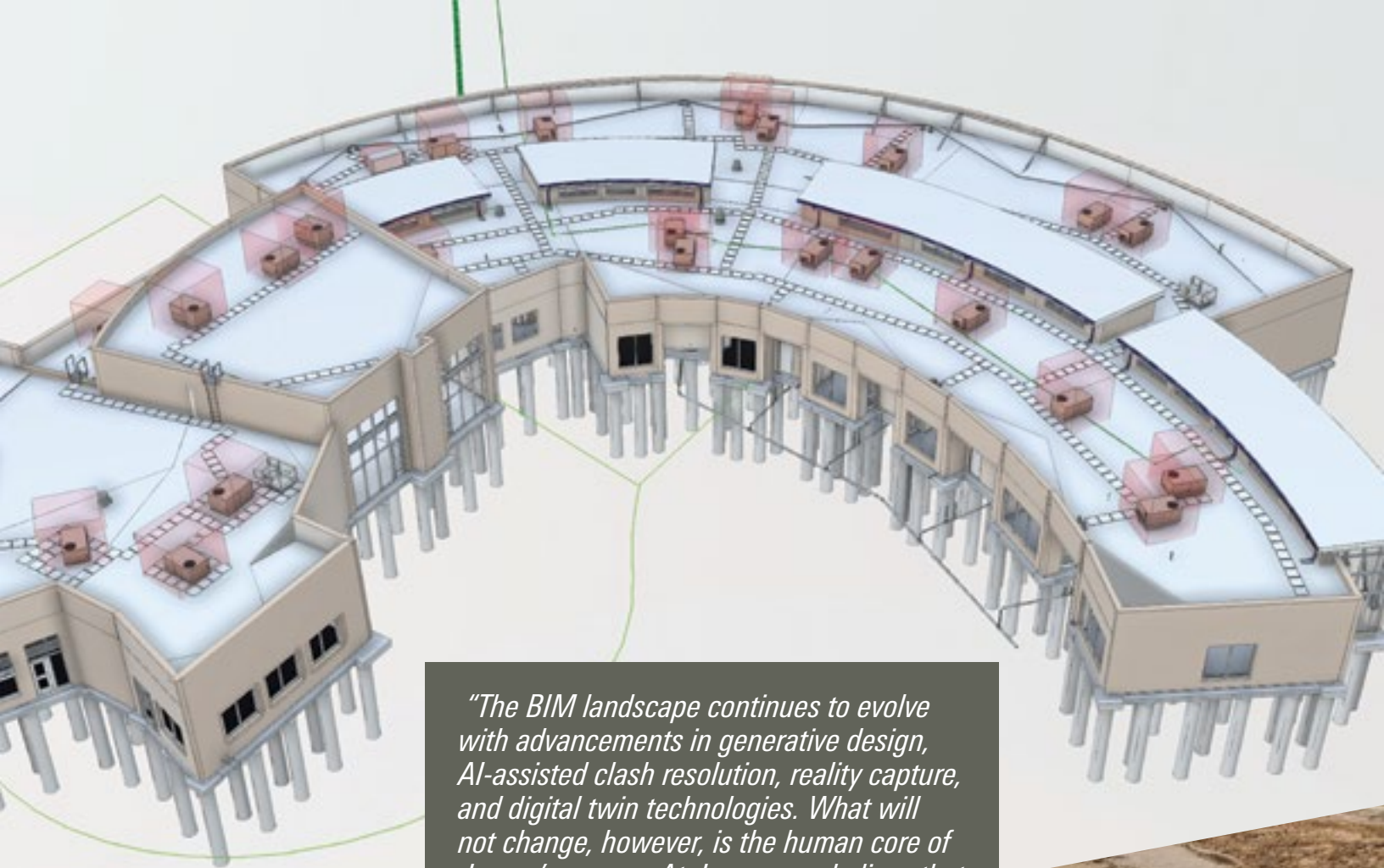
One of the clearest indicators of a contractor's values is how they behave after the project is complete.

Do they:

- Remain responsive when issues arise outside the warranty period?
- Help owners diagnose problems even when responsibility is ambiguous?
- Provide institutional knowledge when ownership or facilities teams change?
- Treat past projects as long-term relationships rather than closed files?

What Owners Should Look for Beyond Warranty Language

- How does this contractor define quality?
- What systems are in place to prevent defects, not just correct them?
- How do they handle post-completion issues when responsibility isn't clear-cut?
- Can they demonstrate long-term relationships with repeat clients?
- Are their best references from projects completed ten years ago or just last year?



"The BIM landscape continues to evolve with advancements in generative design, AI-assisted clash resolution, reality capture, and digital twin technologies. What will not change, however, is the human core of Jaynes' success. At Jaynes, we believe that technology should amplify human ingenuity, not replace it. Our investments in people, collaboration, and learning remain our greatest assets."

Joe Hawkins, Director of BIM at Jaynes



BIM in Action at The Pueblo of Sandia Childhood Development Center

*By Joe Hawkins
Director of BIM, Jaynes Corporation*



If you want to see what “thinking in BIM” actually looks like, spend a day on the Pueblo of Sandia Childhood Development Center.

This isn’t a megastructure or a flashy high-rise. It’s a profoundly personal building, with classrooms, a library, a kitchen, administrative space, and indoor-outdoor learning areas for children from six months to six years old. It’s a place where safety, clarity, and comfort matter more than anything. And that made it the perfect proving ground for how Jaynes’ BIM culture works in real life.

From the start, we treated BIM as a shared language rather than a back-office tool. Design partners, field leadership, and subcontractors came together in early coordination sessions using live models, not just drawings, to understand how the building actually wanted to be built.

We used reality capture and drone data to verify layout and site conditions before concrete was ever poured. That allowed the team to lock in pier locations with confidence, long before they became expensive problems. Structural, electrical, mechanical, and fire suppression systems were modeled and coordinated in detail, revealing more than 200 potential clashes in the digital environment rather than in the field.

Two hundred problems were solved before they ever became problems.

Trade partners leaned in. The electrical team used the model to refine routing and sequencing. Mechanical partners coordinated tight ceiling spaces prior to the rough-in. Fire suppression layouts were validated virtually, avoiding rework in areas where every inch mattered. Instead of reacting to conflicts, the team anticipated them together.

Just as importantly, the owner became part of that conversation.

Rather than reviewing abstract plans, they could see the building, how classrooms connected to outdoor play areas, how staff moved through the space, how systems lived above the ceiling. The model became a trust-building tool. Decisions happened faster. Questions became clearer. Everyone shared the same mental picture.

What emerged wasn’t just a well-coordinated project. It was a team that worked together.

And that’s what a BIM culture really is. A group of people, designers, builders, and project partners, solving problems early, visually, and collaboratively, so that when construction begins, it flows with intention.

In a building designed for children, that mindset made all the difference.



Jaynes' BIM team uses terrestrial laser scanning to capture precise data points from a physical space, creating a highly accurate 3D "point cloud" model.

On the right, you can see the schematic model of a highly intricate recessed space along a curved hallway.

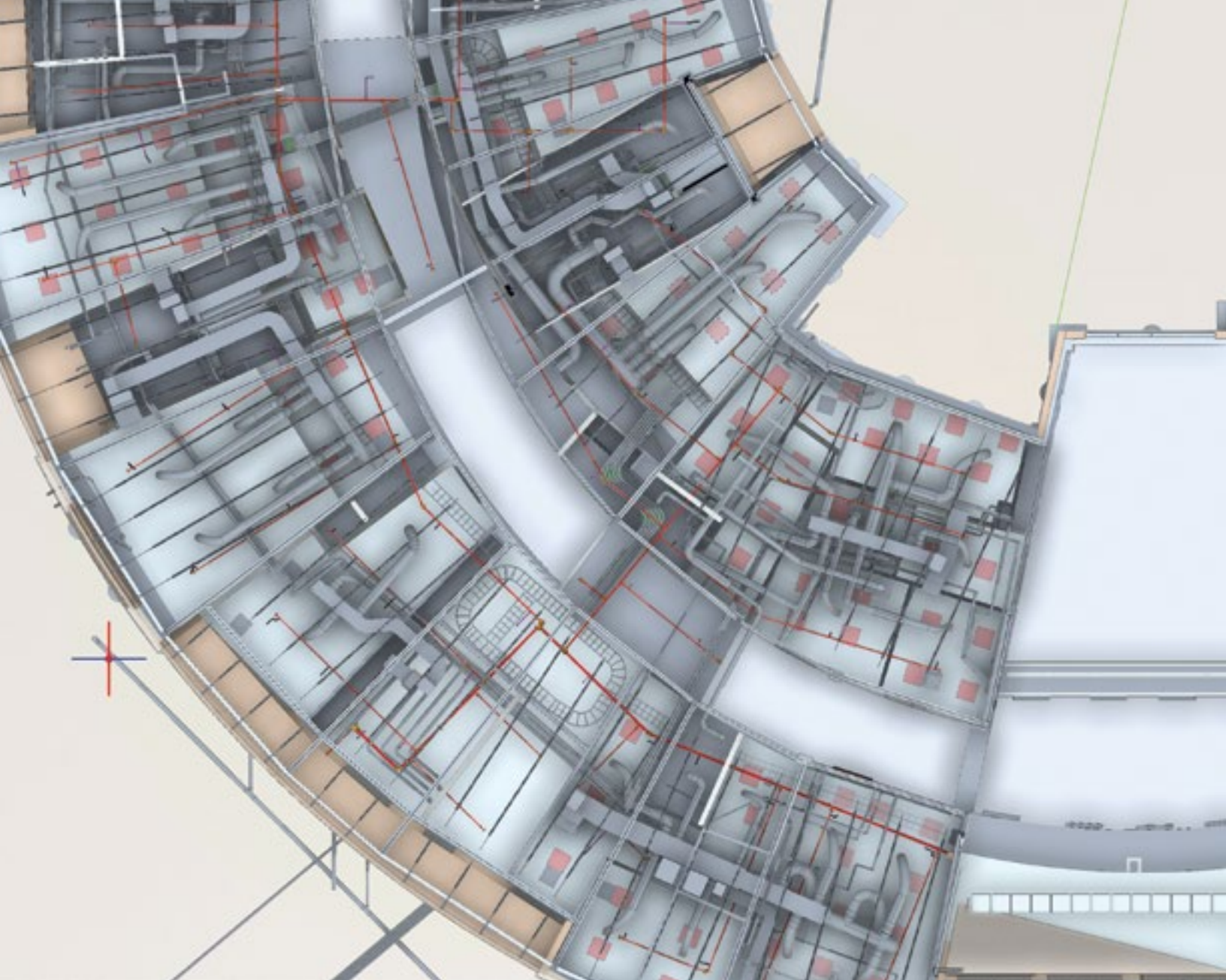
A Jaynes VDC expert created this model as the digital foundation for Jaynes' Millwork Division for off-site fabrication.

Above you see the finished result. Scanners documented the exact wall locations, floor elevations, ceiling conditions, and field tolerances, allowing off-site craftspeople to build the cabinetry, casework, and architectural woodwork you see in the two pictures above.

The benefits of this workflow are significant: fewer field conflicts, tighter tolerances, and reduced rework. BIM and VDC enable quick, precise off-site fabrication. Installation is faster, smoother, and waste is minimized. VDC scanning improves coordination, compresses schedules, and delivers higher-quality finished spaces. The Jaynes BIM team works seamlessly with Jaynes' self-perform teams to accelerate project schedules and reduce costs for owners.



Above: A detailed laser scan captured the exact shape of the recessed seating areas along the building's curved main hallway. With this precise information, our wood shop was able to fabricate the materials offsite and complete installation smoothly and efficiently.



Questions about BIM reducing costly rework on your next project?

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Joe Hawkins is the Director of Building Information Modeling (BIM) at Jaynes, where he leads the strategic implementation of BIM and VDC technologies across complex commercial and federal projects. With 15 years at Jaynes, Joe focuses on collaboration, constructability, and data-driven decision-making, working closely with project teams to improve coordination, reduce risk, and deliver predictable outcomes for owners by leveraging digital construction tools effectively.



DELIVERING VALUE AND CONFIDENCE

Jaynes' Approach to Federal Construction

By Teryn Lamoreux, Director of Federal Division, Jaynes Corporation

Federal construction is different. The stakes are higher, the rules are stricter, and the mission impact of each facility is measured in readiness, security, and long-term reliability, not just square footage. Federal agencies do not simply need a contractor who can build; they need a partner who stays steady through shifting priorities, multi year funding cycles, and intense oversight.

Jaynes has been delivering federal projects since the 1980s, and one theme has emerged over time: federal owners value stability. They want a team that will still be there three years into a contract, that can navigate complex requirements without drama, and that understands the work is ultimately about supporting the people who serve.

If you walk a federal jobsite, the differences from a typical commercial project show up quickly. Security requirements are tighter. Access is controlled. Documentation is constant. Schedules often move to the rhythm of appropriations, mission changes, and regulatory milestones. Behind the scenes, federal projects are usually more complex than they look from the outside. They may involve multiple contracting officers, user groups, and oversight entities. Requirements are detailed and evolving. Funding can span years with strict rules on how and when dollars are spent. A contractor that treats this work like a standard commercial job will quickly feel overwhelmed.

This is where experience matters. A team that has built in this environment before knows how to keep the project moving when there are competing priorities, multiple approvals, and long chains of review. It also knows how to communicate in a way that respects the structures federal agencies operate within.

For federal owners, a construction partner's financial and operational stability is not a footnote. It is a central risk factor. Projects often run through multiple fiscal years and can involve significant changes in scope, mission, or standards along the way. If a contractor is stretched thin, frequently changing leadership, or financially fragile, that instability eventually shows up on the jobsite.

Jaynes' federal practice is built on consistency. Teams are staffed with people who understand both construction and compliance. Processes for scheduling, safety, quality control, and documentation are structured to scale rather than reinvented for each project. That discipline allows federal clients to see progress clearly and trust that the basics, such as safety, documentation, procurement, and submittals, are handled without constant escalation. The goal is straightforward: reduce noise so agencies can focus on their mission. When a project team is predictable, responsive, and transparent, the owner spends less time chasing status or untangling surprises and more time planning how the facility will support the people and programs it is meant to serve.

Federal projects arrive with dense requirements: design standards, security protocols, environmental regulations, small business goals, and detailed quality expectations. On paper, those requirements can feel like barriers. In practice, they can become a roadmap if handled the right way. Early in a project, Jaynes works with the owner and design team to translate requirements into a clear execution plan. That means understanding which standards are absolutely fixed, which areas allow for performance-based solutions, and where schedule and funding constraints intersect with technical demands. Instead of treating every requirement as a separate box to check, the team looks for ways to integrate them into a coherent strategy for phasing, procurement, and delivery.

A project might combine anti terrorism and force protection criteria, stringent energy goals, and strict



phasing around occupied operations. Rather than addressing each requirement in isolation, Jaynes works with the agency and design team to sequence work, select systems, and set milestones that satisfy all three together. This approach reduces rework, cuts down on conflicting interpretations, and gives everyone a shared view of what success looks like.

In federal construction, surprises are rarely good. Agencies value straightforward communication about what is working, what is not, and what decisions are needed to keep the project on track. Jaynes emphasizes open, consistent dialogue with contracting officers, CORs, and user groups. That includes clear progress reporting, early warnings on potential issues, and realistic discussions about risk. When something does go sideways, and on complex projects something always will, the focus is on solutions rather than spin. Root causes are identified, options are laid out, and a path forward is agreed upon and documented.

This approach may not be flashy, but over time it builds trust. Agencies learn that when Jaynes provides a date or a number, it is tied to real analysis and field conditions. When the team raises a concern, it is to prevent a bigger problem later. That level of credibility is hard earned, and it is one of the reasons federal clients return.

Federal facilities do not exist in isolation. They sit within communities, rely on regional labor markets, and create economic impact that extends beyond the fence line. One advantage Jaynes brings is deep regional roots in the Southwest. The company understands local subcontractor

capacity, permitting environments, and workforce dynamics, and it has long standing relationships with trade partners who can meet federal standards. That regional grounding helps federal projects run more smoothly and also amplifies their benefit. When a base modernization, courthouse renovation, or mission critical support facility is built with local participation, the value extends beyond one contract. It supports jobs, builds skills, and strengthens the community that supports the installation or agency.

At the end of a federal project, a ribbon cutting is important, but it is not the real finish line. Facilities must perform reliably for decades. Systems need to be maintainable, documentation needs to be complete, and the people who operate the building need to understand how it works. Jaynes views turnover as the beginning of a new phase rather than the end of responsibility. Closeout is handled with the same discipline as construction, with clear documentation, training for facilities staff, and a commitment to remain engaged as the building enters service. That continuity, reinforced by the Building Performance Group and by long standing relationships with federal clients, signals that Jaynes is prepared to support the mission over the long term.

Federal construction will never be simple. It is complex because the missions it serves are complex. With the right partner, that complexity becomes manageable. For agencies across the Southwest, Jaynes aims to be that partner: steady when conditions change, disciplined when requirements stack up, and always focused on delivering facilities that support the people who serve.





STRATEGIC VALUE FOR FEDERAL PROJECT OWNERS AND PROJECT MANAGERS

- **Revenue diversification and organizational strength:**
Our breadth across markets ensures financial stability and reduces exposure to single-sector volatility, enabling Federal clients to rely on Jaynes for long-term project continuity.
- **Alignment with regional legacy industries:**
New Mexico has a long-standing Federal and defense presence, and Jaynes' decades of work in the region give us deep familiarity with the operational and regulatory requirements that agencies demand.
- **Leveraging proven experience:**
Decades of successful Federal project delivery are embedded in our processes, so every agency benefits from lessons learned and best practices developed over 40+ years.
- **Responding to agency demand:**
Many Federal projects start because agencies recognize our expertise and track record, from mission-critical upgrades to complex phased construction. We provide confidence in execution because we have delivered reliably and repeatedly.
- **Community and economic impact:**
Federal projects do more than fulfill missions—they sustain local economies. Jaynes prioritizes local workforce engagement, supplier partnerships, and regional financial support, creating lasting value beyond the project site.



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Teryn joined Jaynes as an intern in 2008 and is now Director, Federal Division at Jaynes. He leads strategy, operations, and project delivery for government clients across the Southwest. He oversees secure facilities, infrastructure projects, and federal work requiring rigorous accreditation and regulatory compliance. Teryn drives Jaynes' federal growth by strengthening project controls, improving internal coordination, and integrating preconstruction and field operations to deliver predictable, efficient outcomes.

PRECISION AND CERTAINTY FOR OWNERS: SELF-PERFORM CONCRETE AT JAYNES

By Zach Johnson, Division Manager, Concrete Operations, Jaynes Structures, Inc.

In 1946, Jaynes Corporation began as a small concrete general contractor. In 2026, Jaynes is celebrating its 80th anniversary and has evolved into one of the largest commercial contractors in the Southwest.

As Jaynes evolved into a full-service general contractor, concrete remained central to our identity. I think it's worth reflecting on the role concrete has played in shaping Jaynes' success. From modest early pours to some of the most extensive and most technically demanding concrete projects in the Southwest, our history is literally written in foundations, structural slabs, and cast-in-place walls.



Jaynes Today: Self-Perform and Subcontracting At Scale

Delivering large, complex self-perform concrete projects requires far more than labor. It often requires deep experience and expertise. Knowledge of embedded systems, specialized equipment, disciplined planning and collaborating with teams on the project site who understand the craft at a high level. Over 80 years, Jaynes has invested in formwork technologies, modern equipment fleets, and rigorous training programs designed to support high-volume, technically demanding placements. Just as importantly, the company has built a bench of expert project managers, engineers, superintendents, foremen, and concrete professionals who understand the realities of large-scale concrete projects.

On Jaynes' most significant projects, self-perform concrete teams regularly execute deep foundations that require precise excavation sequencing and constant coordination with adjacent trades. They deliver high-volume structural slabs and elevated decks where timing, access, and curing conditions are critical to project momentum. They construct heavily reinforced shear walls and building cores that form the structural backbone of complex facilities. And they complete architectural concrete scopes where strength and aesthetics must coexist—where surfaces must meet exacting visual standards while performing under structural load.

Each of these scopes carries inherent risk and complexity. Success depends on close, continuous coordination with design teams, inspectors, and owners.

At Jaynes, those conversations happen in real time, often in the field, guided by experience rather than assumptions filtered through layers of subcontracting. Challenges are identified early, solutions are tested collaboratively, and decisions are made by professionals who understand both the drawings and the realities of execution.

The result is safer work, tighter schedules, and concrete systems that perform exactly as intended, structurally, operationally, and visually.



Craft that Carries On

One of the most critical aspects of Jaynes' self-perform legacy is knowledge transfer. Each major concrete project builds on the lessons of the last, including sequencing, safety planning, weather mitigation, and constructability. Because Jaynes keeps this work in-house, that knowledge stays within the company and is passed from generation to generation.

Today's field leaders trace their experience back to mentors who worked on Jaynes' landmark projects, decades earlier. That continuity is rare in an industry increasingly driven by short-term partnerships and fragmented delivery models. At Jaynes, it is a competitive advantage.

The Jaynes Concrete Value

Jaynes' capabilities and expertise in large-scale structural concrete, with a focus on mission-critical projects, set it apart from other contractors in the Southwest.

With over 80 years of experience delivering high-quality concrete solutions across a wide range of commercial, institutional, and public sector projects, our track record and reputation are built on precision, reliability, and a deep commitment to schedule adherence and safety excellence. We specialize in complex structural concrete scopes and have consistently demonstrated an ability to meet aggressive timelines while maintaining the highest standards of craftsmanship.

Jaynes Corporation delivered cast-in-place and tilt-up concrete for the award-winning 79,000-square-foot Carlsbad High School Performing Arts Center, delivering complex foundations, slabs, and architectural concrete with precision and schedule certainty. This structurally demanding facility supports a 1,200-seat, acoustically engineered performance venue. Jaynes demonstrated deep expertise in large-scale commercial concrete execution for technically challenging institutional work.



Scaling to Project Needs During A Time of Labor Shortages

Jaynes can quickly scale to meet the needs of almost any project. If a project requires fast-track scalability, Jaynes has the experience to support it. Our team is equipped to support pre-construction efforts with accurate estimating, strategic scheduling input, and collaborative planning. Jaynes also brings robust field execution capabilities, including layout, mock-ups, safety inspections, and full-service concrete placement and finishing.

Our goal is to be a true partner from the outset, helping teams mitigate risk, maximize efficiency, and deliver projects with predictability and confidence.

Adapting Without Losing Our Roots

The concrete industry today looks very different than it did in 1946. Advanced admixtures, high-performance mixes, digital layout tools, and sophisticated formwork systems have transformed how work is executed. Jaynes has embraced these advancements, not as replacements for craftsmanship, but as tools to enhance it.

Our most significant recent concrete projects reflect this balance: modern technology paired with old-school accountability. Self-performance gives us the platform to implement innovation deliberately and consistently, rather than relying on fragmented adoption across multiple subcontractors.



QUESTIONS ABOUT JAYNES' CONCRETE CAPABILITIES?

ZACH JOHNSON

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Zach Johnson, Division Manager of Concrete Operations at Jaynes Corporation, leads large-scale concrete work, both self-perform and subcontractor, across complex commercial, institutional, and public-sector projects. With extensive field and leadership experience, Zach oversees estimating, project management, field execution, quality control, and safety for some of Jaynes' most technically demanding concrete scopes.

His career of over 25 years reflects a hands-on approach to craftsmanship, team development, and the delivery of durable, high-performance concrete solutions to clients throughout the Southwest. Zach has been with Jaynes for over 9 years. Another proud Lobo here at Jaynes, he earned a Bachelor of Science in Construction Management from the University of New Mexico.



THE VALUE OF SELF-PERFORM MILLWORK AT JAYNES CORPORATION

By Andrew Sisneros, Division Manager, Jaynes Structures Inc. Woodshop

In commercial construction, details matter. Schedules are measured in days, budgets in fractions of a percent, and reputations in how well a building performs long after the ribbon cutting. Among the many decisions owners and design teams make, one often underestimated factor consistently shapes outcomes: who controls the craft work that defines the finished space. Through Jaynes Structures, Inc., our self-perform millwork capability is not simply an in-house service, it is a strategic advantage that delivers measurable value to our clients.

What Self-Perform Millwork Really Means

Custom millwork is often one of the final elements installed, yet it carries some of the greatest risk to a project's success. Long-lead materials, shop drawings, fabrication schedules, and site coordination must align precisely. When they don't, finishes stall, inspections slip, and occupancy dates move.

Self-performing millwork allows Jaynes to remove layers of handoff that commonly introduce delay and uncertainty. Our project teams work directly with our millwork shop, enabling real-time coordination, proactive sequencing, and faster responses to field conditions. When changes occur, as they inevitably do, we adapt quickly without waiting on external pricing cycles or contract revisions. This level of control is especially valuable on complex projects with aggressive schedules, phased occupancy, or high public visibility.



Los Poblanos Historic Inn & Organic Farm: is a historic property in Los Ranchos de Albuquerque, originally designed in the 1930s and later expanded into a boutique inn and farm experience.

Cost Certainty Without Compromising Quality

Owners expect cost transparency and disciplined execution. Self-perform millwork supports both. By managing fabrication in-house, Jaynes can provide more reliable pricing earlier in the project lifecycle and help teams understand the true cost drivers, materials, labor, finishes, and installation logistics.

Because the same team pricing the work is responsible for building it, decisions are grounded in experience, not assumptions. Cost control is achieved without sacrificing quality. Our craftspeople work to defined standards, ensuring millwork that withstands daily use while maintaining its appearance for years to come.

Tangible Quality Assurance

Millwork is one of the most tactile and enduring elements of a building. It is where architecture meets daily human interaction, drawers opened thousands of times, counters leaned on, feature walls passed repeatedly.

Jaynes' self-perform approach embeds quality assurance throughout the process. Materials are selected intentionally, fabrication is closely monitored, and finishes are applied consistently. Components are reviewed in controlled shop conditions before arriving on site, resulting in tighter tolerances, cleaner installations, and spaces that feel intentional rather than assembled.

Safety, Coordination, and Control on Site

Millwork installation typically occurs late in construction, when schedules are compressed and finished spaces are crowded with trades. Our self-perform teams are fully integrated into Jaynes' safety culture and site logistics planning. Installers understand project-specific sequencing and protocols, reducing rework, protecting completed finishes, and minimizing coordination conflicts.

For general contractors seeking a millwork partner, this integration translates to predictability, accountability, and a safer, more orderly jobsite

Flexibility When Projects Evolve

No project remains static from concept to completion. Owner priorities shift, tenant needs evolve, and unforeseen conditions emerge. When millwork is outsourced, even small changes can trigger delays and added costs.

With self-performed millwork, Jaynes can adapt efficiently. Design modifications can be reviewed quickly, alternatives evaluated, and solutions implemented without disrupting the entire project. This flexibility is particularly valuable in occupied renovations, healthcare, education, and civic projects where adaptability is essential.





Built for Specialized and High-Impact Spaces

Jaynes' millwork capabilities support projects that demand precision, durability, and visual clarity, from refined resort interiors and institutional facilities to commercial and public-sector environments. Our teams understand compliance requirements, long-term maintenance considerations, and the role millwork plays in defining the character of a space.

The result is millwork that performs reliably over time and contributes meaningfully to the overall architectural intent.

A Different Way of Taking Responsibility

Self-performing millwork reflects how Jaynes approaches construction as a whole. We believe critical details should be owned, not delegated. When owners, designers, or contractors partner with Jaynes, they gain a team that stands behind the most visible and tactile elements of the project.





Sunport MNMF Project: Jaynes is a key contractor on the ongoing Sunport renovation, which is a large-scale modernization of the airport's interior, safety systems, and passenger amenities. Jaynes' Millwork team was responsible for key parts of the 452,000 square feet of interior airport space renovation, including converting the old TSA area into a new food court and retail zone to boost passenger services.

**CHOOSE JAYNES FOR YOUR
NEXT MILLWORK PROJECT?**

ANDREW SISNEROS

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Andrew Sisneros joined Jaynes in 2008 and today serves as the Division Manager of the Jaynes Structures, Inc. Woodshop. His daily duties include managing and planning ongoing and future Jaynes Structures projects. Andrew coordinates expectations between general contractors, subcontractors, suppliers, owners, architects, interior designers, and internal teams. His skills also incorporate estimating, proposal fabrication, budgeting, financial forecasts, problem solving, cost and cash flow analysis, design coordination, scheduling, submittal reviews, and client reviews/approvals. Andrew is particularly talented in planning/preparation and effective communication. He lives and works by the principle of under-promising and over-delivering. He insists on providing quality products that exceed his customer's expectations every time.





BUILT TO SERVE

How Military Veterans Strengthen Jaynes and the Construction Industry

At Jaynes, we believe that the values forged through military service, discipline, teamwork, integrity, and leadership are the same values that drive excellence in commercial construction. The skills veterans at Jaynes developed in service translate naturally to the fast-paced, collaborative, solution-oriented world of commercial building.

Veterans at Jaynes bring a mission-focused mindset and a deep sense of purpose to every project, making them an excellent fit for our teams and our industry.

From the project site to the office, veterans apply their strategic thinking, adaptability, and problem-solving skills to build exceptional communities

across the Southwest. They understand the importance of accountability, precision, and collaboration, qualities that define successful project delivery and lasting client relationships. These are part of Jaynes' DNA and culture.

Jaynes' commitment to all employees is to provide clear and meaningful career pathways, mentorship opportunities, and a culture built on respect. Our teams are built to serve not only our clients and partners but also each other. Veterans find in Jaynes a place where their experience is valued, their leadership is recognized, and their next mission has purpose: building the future with integrity, craftsmanship, and heart.



Directly transferable skills, a cultural fit, similar values, career growth opportunities, commitment to community, and a strong benefits package. As an ex-service member, I've experienced all these things and sincerely mention them as incredible benefits of joining our team.

Jimmy Beck, Coast Guard
Jaynes Recruiter



Scan to learn more at:
jaynescorp.com/careers



The value Jaynes places on commitment and leadership is one that I'm most proud of. Jaynes values mentorship, training, and teamwork. You see it on every project. Additionally, the formal training and education programs Jaynes makes available to employees, and sometimes even family members, demonstrate that our commitment to the values veterans appreciate is genuine, not just a mere statement.



Sam Hatchell, Navy
Director of Corporate Culture & Talent



I think Jaynes is a pretty special place to work. I love the people I work with. And people here don't want to let the people they work with down. That's similar to the military. You're in it for your comrades, the people you work with on the project site.



Neil Dolder, Army
Director of Operations - Four Corners Division

WHY VETERANS THRIVE AT JAYNES

A Plan for the Future

- › Jaynes provides veterans with training, mentorship, and advancement opportunities that turn military experience into long-term careers in the trades.

Mission-Driven Purpose

- › Construction offers veterans a new kind of service, building the schools, hospitals, and spaces that support their communities.

Safety First, Always

- › Military training fosters situational awareness and respect for procedure, strengthening Jaynes' safety culture across all job sites.

Jaynes Values Leaders

- › From foremen to project managers, veterans naturally lead with accountability, communication, and integrity, values at the heart of every Jaynes build.

Merit is Rewarded

- › Veterans bring a results-driven mindset and commitment to precision that directly enhances construction quality and efficiency.



HARD HATS TO HELMETS AT JAYNES

Jaynes' decision to transition from traditional hard hats to safety helmets is in full effect. Jaynes made the transition to helmets in 2023 for all of our employees. We have transitioned to helmets being the safety standard for all of our project partners beginning in 2026.

While the change may appear incremental, it's a meaningful symbol of Jaynes' safety culture and the forward-thinking management approach that defines The Jaynes Way. While helmets are a visible change, their actual impact lies in what they reinforce culturally. Safety at Jaynes is not confined to manuals or toolbox talks; it is embedded in daily decision-making, planning, and accountability at every level of the organization.

By standardizing helmets across projects and ensuring full participation from subcontractors, Jaynes reinforces consistency and clarity around safety expectations. Everyone, from field leadership to on-site project partners, operates under the same safety standard. It sends a clear message to current and prospective employees: Jaynes is committed to creating a safe work environment that reflects the evolving construction industry. For a new generation of builders, that commitment matters.





KEY FACTORS INCLUDE:

- Broader impact coverage: Side blows are a leading cause of traumatic brain injuries
- Secure fit at heights: Chin straps keep the helmet in place
- Integrated protection: Face shields, goggles, or common systems attach seamlessly
- Worker acceptance: lightweight design encourages consistent wear, especially in heated work environments

WHAT KIND OF HELMET DOES JAYNES USE?

ANSI/ISEA Z89.1 Type II helmets provide:

Impact Protection: protects against impact from the top, back, and sides of the head

Penetration Resistance: resists penetration from sharp objects on all sides

Chinstrap: keeps the helmet secure



As Jaynes marks 80 years of building across the Southwest, initiatives like the transition from hard hats to helmets reflect how the company continues to evolve while remaining grounded in its core values. Craftsmanship, innovation, and safety are not separate priorities, they are inseparable.

Most importantly, safety at Jaynes is personal. Every decision made in the field and every standard set by leadership is rooted in a simple expectation: that our people finish their workday and return home safely to the ones who depend on them. That commitment, to our employees, our partners, and our clients, is the foundation of The Jaynes Way, today and for the generations of builders who will follow.





ESOP

Being 100% employee-owned means every project is personal. Our Employee Stock Ownership Plan (ESOP) gives each Jaynes employee a voice and the motivation to go above and beyond. Jaynes is invested in excellence because when our company thrives, so do our people and the communities we help build.

Employee Ownership: The Jaynes Difference

At Jaynes Corporation, 100% employee ownership is more than a business structure—it's the foundation of the company's culture and long-term success. Founded in 1946 and an early pioneer of employee stock ownership plans (ESOPs) in 1976, Jaynes has built not only landmark projects across New Mexico and the Southwest, but also a community of employee-owners who share in the company's achievements.

Jaynes is fully employee-owned, meaning every eligible non-union employee becomes a shareholder through the ESOP after one year of service. With no outside shareholders, the company is owned by the people who build the work and uphold its reputation every day. Governance is guided by a board of elected trustees representing both leadership and employees, ensuring shared stewardship and accountability across the organization. This structure aligns individual performance with the company's long-term health, growth, and integrity.

A Culture of Ownership and Pride

Employee ownership fosters a powerful culture of pride, accountability, and teamwork. Jaynes employees think and act like owners—taking extra care with quality, safety, and collaboration. This mindset directly benefits clients through consistent project delivery, experienced teams, and strong performance standards.

The ownership culture also drives engagement and loyalty. Jaynes experiences lower turnover and longer employee tenure, resulting in safer job sites, greater efficiency, and deeper institutional knowledge. Career development is emphasized from within, with many employees advancing into leadership roles. As the company succeeds, so do its people.



Scan to learn more at:
[jaynescorp.com/careers](https://www.jaynescorp.com/careers)

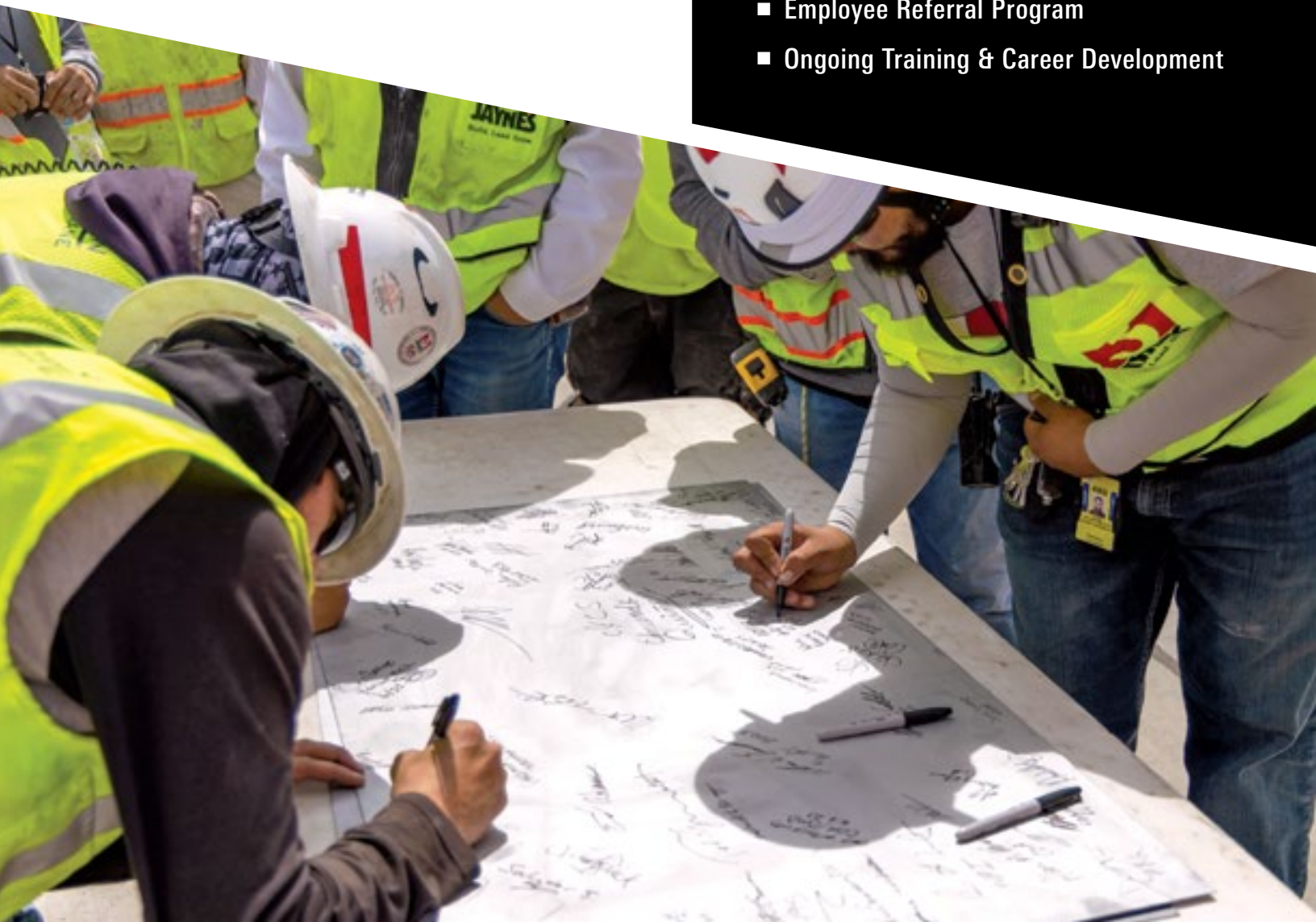
The Financial Power of the ESOP

Jaynes' ESOP is a meaningful wealth-building and retirement benefit. Each year, the company contributes shares to employee accounts based on salary and tenure. The value of those shares grows as Jaynes performs well and is independently appraised annually in compliance with IRS standards.

Employee ownership provides long-term financial advantages that extend beyond traditional compensation. ESOP participants typically experience greater retirement security, increased net worth, and longer career stability. Upon retirement or departure, employees can roll over or cash out their ESOP balances—often realizing significant financial value built over their careers. This makes Jaynes an employer of choice for professionals seeking long-term stability and shared success.

THE JAYNES BENEFITS PACKAGE

- 100% Employee Ownership
- Employee Stock Ownership Plan (ESOP)
- Weekly Pay & 401(k)
- Medical, dental, & Vision Insurance
- On-site Health Clinic for Employees and their Families
- Health Savings Account & Dependent FSA
- Life and AD&D Insurance
- Short-term & Long-term Disability
- Generous Paid Leave
- Tuition Reimbursement
- Employee Referral Program
- Ongoing Training & Career Development





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